

Giving IT managers visibility, application portability and control of how they deploy and manage cloud resources from the industry's leading Infrastructure as a Service (IaaS) providers.

We created the **SHI Cloud Marketplace** to help you cut through the fog when choosing and managing the industry's best cloud solutions.

Through [marketplace.shicloud.com](http://marketplace.shicloud.com), IT organizations can securely compare, purchase, deploy and manage a growing list of leading cloud offerings that today includes: **Amazon (Amazon Web Services), Rackspace, Microsoft (Windows Azure), VMware (vCloud Hybrid Service), HP Cloud, and SHI Cloud.**

Combining the Cloud Marketplace with traditional software and hardware purchases through SHI gives you an easier way to monitor overall spend, reduce redundant purchases and mitigate non-compliance risks. We remove all the guesswork, so you can spend more time doing what you do best.



## Start Here



**SPEED**



**AGILITY**



**CHOICE**

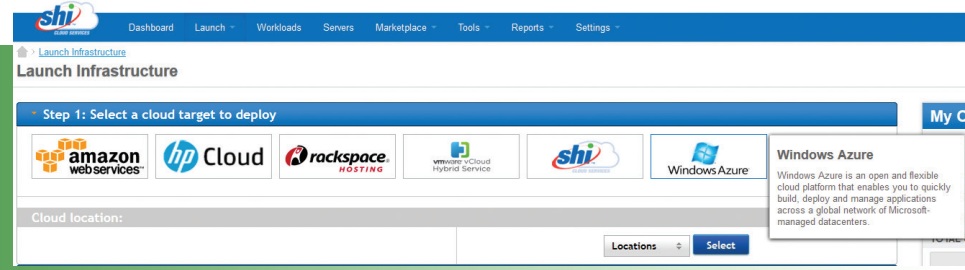
## Through the SHI Cloud Marketplace, You Can:

- ▶ Receive expert **pre- and post-sales software licensing consultation** to ensure you comply with your existing volume licensing programs
- ▶ Gain increased insight into overall IT spend through **consolidated reporting and spending visibility** that includes all hardware, software and cloud purchases made through SHI
- ▶ Reduce costs through **discounted pricing on cloud solutions**
- ▶ **Leverage an approved vendor** when sourcing multiple cloud solutions without the need for new Ts & Cs or additional paperwork
- ▶ **Deploy or retire** services as needed
- ▶ Utilize IaaS from **one or more cloud providers**

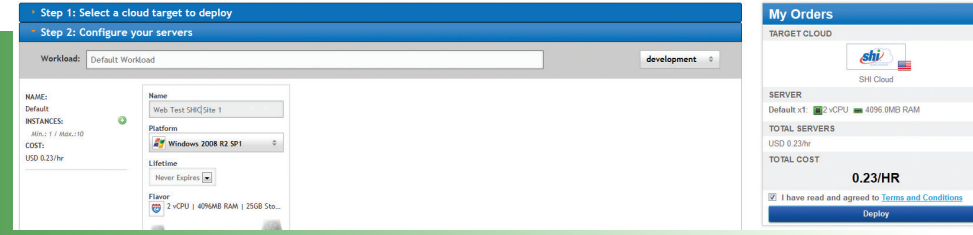
# SHI Cloud Marketplace

## Getting Started:

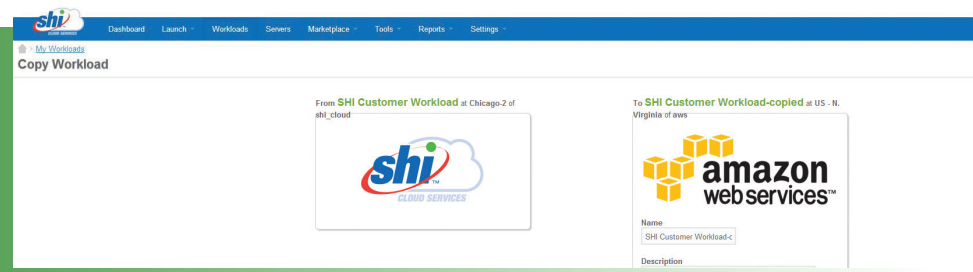
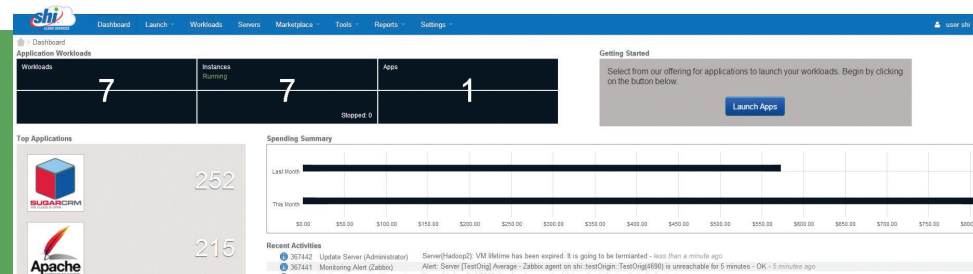
Once enrolled in the SHI Cloud Marketplace, you will receive a secure login to the portal so you can compare the various technical specifications of SHI's cloud partners and match the right solution to your desired features and performance.



We will then register your purchase with the chosen cloud providers and send you deployment instructions. You'll be up and running quickly, as provisioning time is no different than it is when using a stand-alone service.



After you're all set up, you can use the SHI Cloud Marketplace's dashboard to manage your solution and switch between cloud providers with just a few clicks.



## Cost Advantages of the SHI Cloud Marketplace

The SHI Cloud Marketplace gives you consolidated visibility of spend across all cloud providers, allowing tighter business controls to streamline operational costs.

It also lets you manage workloads across cloud providers from one single pane of glass to reduce the time on task by comparing, configuring and deploying servers via templates from one portal.



Email [cloud@shi.com](mailto:cloud@shi.com)  
or call 888-744-7920  
to get started today!

